

#### Frozen Poultry (WC):

#### Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during August 2000. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2000 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, August 2000.

#### Market Share-August:

Each carrier's current market share is based on the number of containers shipped during August 2000. Source: PIERS, August 2000.

#### Market Share-CY 2000:

Each carrier's market share is based on the total number of containers shipped throughout the 2000 calendar year. Source: PIERS, 2000.

#### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

#### Ocean Rates:

Ocean rates are applicable for October 30, 2000. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

#### **Container Rate:**

Container rates for Frozen Poultry are quoted on full, 21 KT per 40-foot refrigerated containers unless otherwise noted. Container movements of frozen poultry are defined by PIERS as "poultry, chiefly fresh and frozen."

#### **Definitions**

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

CY-CY = Container Yard to Container Yard

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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L.A./L.B./Oakland Ports To Busan, South Korea

Frozen Poultry (WC)

Monthly Market Share For: August 2000

Month\Year: 73.0 \ 682.7

Month\Year: $73.0 \setminus 682$	2.7						ı	Surcharg	ges:				
Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	33%	37%	15 Days	\$122	\$11							21 KT	\$2,793
Maersk-SeaLand	30%	6%	15 Days	\$3,010 <sup>1</sup>	\$220 <sup>1</sup>								\$3,230
COSCO	15%	12%	18 Days										
Cho Yang	7%	1%	12 Days										
Hanjin	5%	40%	12 Days	\$124									\$2,604
Hyundai	4%	1%	12 Days	\$124								21 KT	\$2,604
Yang Ming	3%	1%	16 Days										
OOCL	3%	0%	17 Days	\$122								21 KT	\$2,562

<sup>1</sup> Rate is per container Rate \$2,936

L.A./L.B./Oakland Ports To Hong Kong

Frozen Poultry (WC)

Monthly Market Share For: August 2000

Month\Year: 661.8 \ 4,447.0

Month\Year: 661.8 \ 4,4	147.0												
Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
COSCO	28%	34%	16 Days										
Maersk-SeaLand	15%	14%	14 Days	\$3,010 <sup>1</sup>	\$220 <sup>1</sup>								\$3,230
Hanjin	15%	14%	22 Days	\$95								21 KT	\$1,995
Cho Yang	14%	7%	13 Days										
Hyundai	8%	8%	14 Days	\$95								21 KT	\$1,995
Yang Ming	7%	5%	16 Days	\$100	\$11				\$46			21 KT	\$3,297
Evergreen	6%	10%	16 Days	\$93	\$11							21 KT	\$2,184
Mitsui OSK	2%	1%	14 Days										
P&O Nedlloyd	1%	2%	15 Days	\$93				\$34					\$2,667
NYK Line	1%	1%	15 Days	\$123	\$11							21 KT	\$2,814
K Line	1%	0%	16 Days										
Hapag-Lloyd	1%	0%	27 Days										

<sup>1</sup> Rate is per container Rate \$2,566

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Frozen Poultry (WC)

Monthly Market Share For: August 2000

Month\Year: 22.7 \ 90.8

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	47%	74%	31 Days	\$164	\$11							23.5 KT	\$4,113
APL	18%	4%	25 Days	\$167	\$11							23.5 KT	\$4,184
Maersk-SeaLand	18%	4%	24 Days	\$4,010 <sup>1</sup>	\$220 <sup>1</sup>								\$4,230
OOCL	18%	4%	30 Days	\$164	\$11							23.5 KT	\$4,113
Hanjin	0%	7%	24 Days	\$198	\$11							21 KT	\$4,389
COSCO	0%	4%											

<sup>1</sup> Rate is per container Rate \$4,147

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Frozen Poultry (WC)

Monthly Market Share For: August 2000

Month\Year: 26.0 \ 169.1

Month\Year: 26.0 \ 168	9.1			Surcharges:										
Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container <b>R</b> ate	
Maersk-SeaLand	35%	10%	13 Days	\$2,350 <sup>1</sup>	\$220 <sup>1</sup>		6%						\$2,711	
Hyundai	23%	20%	13 Days	\$105			6%					21 KT	\$2,003	
Evergreen	19%	30%	18 Days	\$95	\$11								\$2,226	
Hanjin	15%	14%	12 Days	\$97								21 KT	\$2,037	
COSCO	4%	4%	19 Days											
APL	4%	1%	12 Days	\$98									\$2,058	
Yang Ming	0%	11%	14 Days											
Mitsui OSK	0%	6%	12 Days											

<sup>1</sup> Rate is per container Rate \$2,313

L.A./L.B./Oakland Ports To Manila, Philippines

Frozen Poultry (WC)

Monthly Market Share For: August 2000

Month\Year: 1.0 \ 55.0

								Surcharg	ges:				
Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk-SeaLand	97%	20%	18 Days	\$4,635 <sup>1</sup>	\$220 <sup>1</sup>								\$4,855
K Line	3%	0%	21 Days										
Evergreen	0%	47%	20 Days	\$3,500 <sup>1</sup>	\$220 <sup>1</sup>								\$3,720
Hyundai	0%	16%	15 Days	\$193	\$11							21 KT	\$4,284
Hanjin	0%	11%	20 Days	\$190	\$11							21 KT	\$4,221
Hapag-Lloyd	0%	5%	20 Days	\$176								21 KT	\$3,696

<sup>1</sup> Rate is per container Rate \$4,855

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Frozen Poultry (WC)

Monthly Market Share For: August 2000

Month\Year: 1.0 \ 5.0

Month\Year: 1.0\5.0					Surcharges:								
Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Mitsui OSK	100%	40%	23 Days										
Maersk-SeaLand	0%	40%	20 Days	\$3,750 <sup>1</sup>	\$220 <sup>1</sup>								\$3,970
COSCO	0%	20%											

<sup>1</sup> Rate is per container Average Container Rate

L.A./L.B./Oakland Ports To Singapore

Frozen Poultry (WC)

Monthly Market Share For: August 2000

Month\Year: 29.2 \ 143.4

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec ARB	Cotton R.	Size	ContainerRate	
COSCO	38%	11%	24 Days										
Hanjin	21%	22%	18 Days	\$94			8%						\$2,109
Maersk-SeaLand	14%	20%	19 Days	\$3,400 <sup>1</sup>	\$220 <sup>1</sup>		8%						\$3,892
APL	10%	10%	21 Days	\$119	\$11		8%						\$2,930
Mitsui OSK	8%	5%	21 Days										
K Line	3%	17%	19 Days										
Hyundai	3%	7%	21 Days	\$126	\$11		8%					21 KT	\$3,089
Evergreen	3%	1%	27 Days	\$116	\$11		8%					21 KT	\$2,862
Yang Ming	0%	4%	19 Days										

<sup>1</sup> Rate is per container Rate \$2,864

L.A./L.B./Oakland Ports To Tokyo/Yokohama, Japan

Frozen Poultry (WC)

Monthly Market Share For: August 2000

Month\Year: 81.6 \ 655.3

	-							Surcharg	ges:				
Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	39%	33%	9 Days	\$91	\$11		50%					21 KT	\$3,098
Evergreen	21%	16%	10 Days	\$84	\$11		50%					21 KT	\$2,877
COSCO	15%	21%	7 Days										
Maersk-SeaLand	12%	7%	10 Days	\$2,250 <sup>1</sup>	\$220 <sup>1</sup>		50%						\$3,745
Mitsui OSK	5%	3%	11 Days										
K Line	2%	16%	10 Days	\$2,600 <sup>1</sup>									\$2,600
APL	2%	1%	11 Days	\$92	\$11		50%						\$3,129
OOCL	1%	1%	11 Days	\$81	\$11		50%					21 KT	\$2,783
Hyundai	1%	0%	11 Days	\$91	\$11		50%					21 KT	\$3,098
Yang Ming	1%	0%	10 Days										

<sup>1</sup> Rate is per container Rate \$3,123